

Complete Solutions

Innovative systems
for the recovery of package
and industrial waste





About RIGK Romania



RIGK Romania S.R.L. is a branch of RIGK GmbH, a German Company which offers innovative solutions for the recycling of plastic, paper and metal materials and waste derived from the commercial and industrial activity. It also offers its consultancy services to companies carrying out similar businesses in other five continents.



RIGK Romania was founded in 2008; in the same year, the AIPROM's Waste Collection System (SCAPA) was initiated. As SCAPA operator, RIGK offers management services for the inspection, transportation and exploitation of waste derived from the packaging of the crop protection products marketed by the members of the association or other participants to the system. Through the partnership made with AIPROM - the Romanian Crop Protection Association - SCAPA is operational at the national level.

Through this System, RIGK has collected significant amounts of waste derived from the packaging of the crop protection products (CPP), and in 2010 it was able to exceed 50% of the total quantity marketed by the companies participating in the system. On a yearly basis, RIGK Romania organizes two collection campaigns at a number of over 50 Collection Centers organized at the headquarters of the selected CPP distributors and absorbs package waste directly from the generators, based on pre-established conditions.

Our objectives

- to offer our partners optimal solutions for the waste management, taking into account the national obligations defined by the national recovery and exploitation quotas from the package waste
- to ensure the high quality level of the collection and exploitation services for all the participants at the collection systems it operates.

These objectives are realized by involving a dedicated and professional team and by backing up the activity with an investment plan in the field of logistics as well as the founding of deposits for the absorption and handling of waste, the acquisition of machinery for the compaction, selection and transportation of waste.

Our strategic proposals for the following years

- the diversification of the modalities of absorption, handling and exploitation of waste deriving from package and resulting from commercial and industrial activities in Romania



- the initiation and development of new collection and exploitation systems for industries and companies that deliver products for agriculture.



Yves Picquet,
President of AIPROM - the Romanian
Crop Protection Association

We see the relationship between AIPROM and RIGK as a partnership

Protection Association. Starting in September 2010, he was elected President of the Association. Based on information provided by him, his work at AIPROM is a passion for him and very much eased by a "Dream Team", as he likes to call his collaborators, Executive Director Carmen Botez and Project Manager Ana Gheorghiu. In the past few years, AIPROM has developed initiatives in order to use crop protection products in a safer way for the environment and for the user, besides SCAPA - AIPROM's Waste Collection System

RIGK Romania In 2012 AIPROM celebrated 10 years of activity and 5 years of SCAPA. What were the benefits that SCAPA brought for AIPROM's members, distributors and Romanian farmers?

Yves Picquet: The Romanian Crop Protection Association promotes responsible use of crop protection products in the framework of sustainable agriculture, which combines respect for human health and a diverse and safe environment, fulfilling the economic demands for agricultural products. This is our mission. At the same time, we don't forget that we have legislative framework that keeps us improving our services. During these years of activity, we gained a lot of experience and can serve as an example for other industries, as we are one of the pioneers in waste collecting system. I would like to mention the fact that SCAPA is also based on a team effort: the industry, distributors and of course Romanian farmers. All these parties understand the long-term value of agriculture and support this initiative, because we can't make it work and have results alone. We want to re-dynamize our communication to our customers and to the public.

RR: RIGK Romania was selected in 2008 to be the SCAPA operator. How do you appraise AIPROM collaboration with RIGK during these years?

YP: We are pleased to count on German knowledge and have had very constructive collaboration with the manager Mr. Dambeck. Of course, we could not achieve the results we have now without an experienced partner. This system was new for Romania and new for us, so the international experience RIGK brought was indeed very useful. We still keep improving the way we are working in a dynamic environment and in a market that is increasing every year. We started by working with Mr. Cornel Brad, who did a good job. There is no fence between industry and RIGK; we see this relationship as a partnership.

RR: What are the AIPROM priorities at this moment?

YP: AIPROM represents the interests of industry on the Romanian market. We developed initiatives in order to protect the environment and the user of crop protection products. One of these initiatives is called

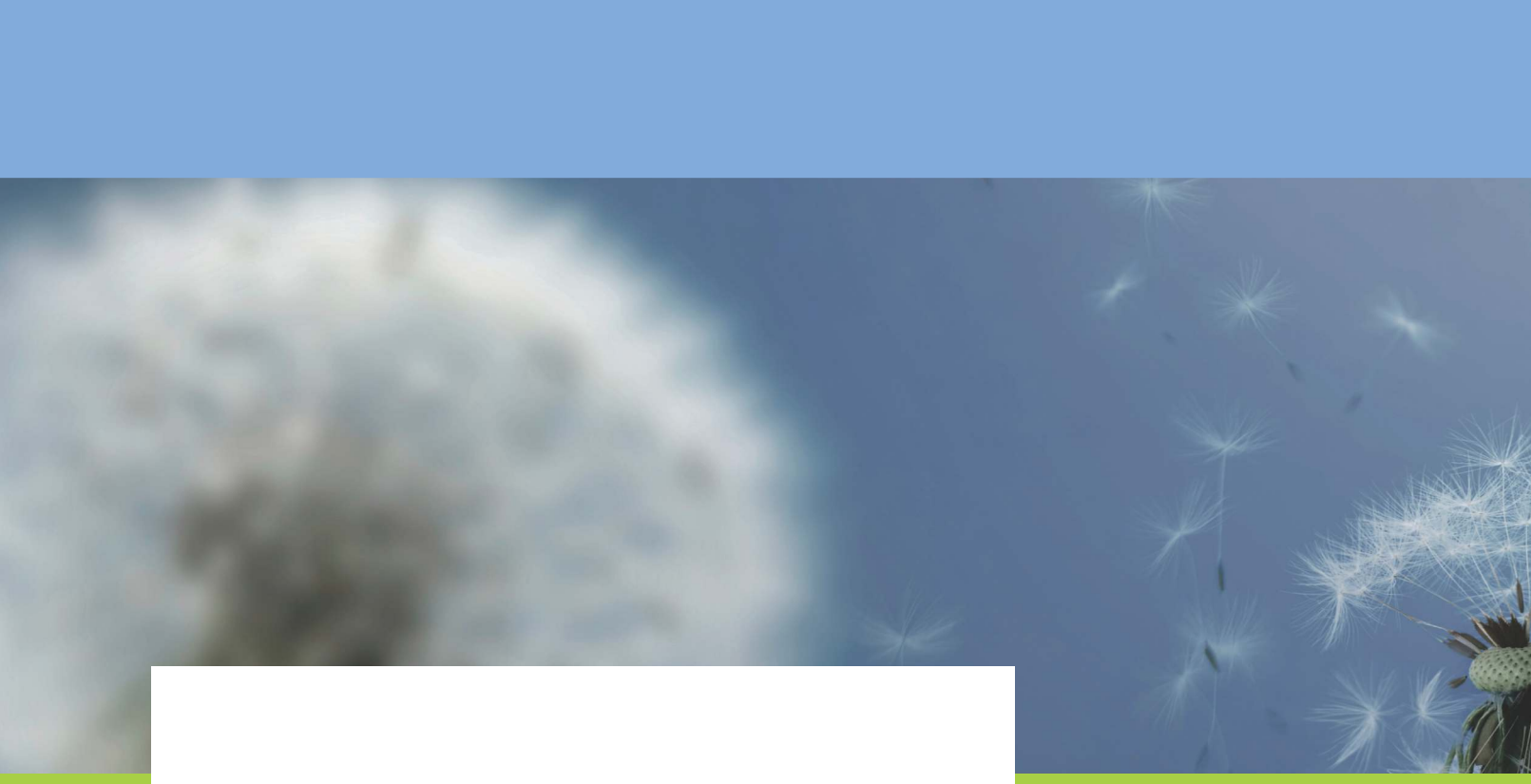
SCUT - which fights against counterfeiting of crop protection products (CPP). SCUT is a collective effort to combat the use of counterfeited products and thus avoid the damage to human health, crops, the environment. We do not do this because of the financial loss, but for the sustainability of agriculture. It is very important for the image of our industry .

We organize trainings for authorities such as the National Phytosanitary Agency, the General Inspectorate of Police in Romania, Customs, and Environmental Protection making them aware about the risks of counterfeit products. Another project is SUI - Safe Use Initiative - an educational project for CPP users, training them on how to use our products correctly. It is based on ten simple key messages which we want to pass to the farmers in order to limit the risks and in the end to have a sustainable agriculture. This is also a project that can be done only with the support of the authorities and which is part of a broader framework for the elaboration of the National Action Plan. And then we have SCAPA - where we have achieved a kind of plateau. In order to move forward, we need to think out of the box and search for new channels to collect the remaining 44% we are not collecting at the moment. We need to find "un second souffle" for the project to revitalize it and for this reason we are in discussions with RIGK for new initiatives. The industry changed a lot in these 10 years. We need to adapt, to improve and to deliver better services. It is the time to be inventive. We expect RIGK to continue to be professional and change the status quo adapting to a dynamic environment.

RR: What are the perspectives and objectives for the industry in terms of waste management?

YP: Our objective is to reach at least 65% in 2014, but I am not a person who is pleased with the minimum and I am sure we can do more. Another objective is to find ways to recycle the waste we collect.





As a sector-specialist, we ensure the safe, sustainable return and recovery of plastic packaging and plastics of industry and commerce with systematic solutions or quite individually.

- ▶ **EFFICIENT**, because we think ECO-nomically and ECO-logically
- ▶ **SAFE**, because we take responsibility
- ▶ **SUSTAINABLE**, because we think of tomorrow already today
- ▶ **CERIFIED**, because we have ourselves inspected
- ▶ **SPECIALIZED**, because we come from the sector
- ▶ **EXPERIENCED**, because we have the German know-how, which we have applied on the Romanian market since 2008



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